

# CLINICAL CONSULTATION

## HEALTHCARE CONSULTING SERVICES

Our experienced clinical staff is available to provide many clinical and operational services, including:

- Guidance in responding to medical record audits, with review for completion, organization and responsiveness
- Conducting mock surveys to assist with preparation for state surveys, identification of potential areas of concern and creating corrective action plans, including:
  - Development of improved policies and procedures
  - Staff training
  - Implementation
- Assistance in defending denied claims through the appeal process, to include participation at the ALJ level of appeal
- Other clinical services, such as consultation, training and systems implementation related to:
  - Prospective Payment Systems (PPS)
  - Applicable case-mix methodology
  - Documentation practices
  - Interdisciplinary communication
  - Case management
  - Analysis and improvement of five-star ratings and quality measures

### ABOUT SALTMARSH, CLEVELAND & GUND

Founded in 1944, Saltmarsh is one of the largest CPA-led business advisory firms in the Southeastern U.S., providing a full range of accounting, tax, and consulting services. We serve clients throughout the U.S. and worldwide from offices across Florida and in Nashville, Tennessee. Our firm is an independent member of the BDO Alliance USA. This alliance provides us access to national resources and an international network of professionals that allows us to better serve our clients.

Saltmarsh offers a full range of specialized services for healthcare, including Medicare/Medicaid cost reporting, billing and reimbursement assistance, regulatory compliance consulting, litigation support and more.

